

## TRAINER' S CURRICULUM VITAE

### PERSONAL INFORMATION

Surname: GREGORIADES		Name: ARISTOTELIS		Date of birth: 2-9-1967	
Nationality: Cypriot		Identity card or Passport No: 670390			
Address (Street & street no): 10 Parthenon Str, Ayios Andreas				Tel.: 99420404	
Area: Nicosia		Postal code.: 1105		Country: Cyprus	
Postal Address: (if different)		P.O. Box.:		Postal Code.:	
Area:		District/Country:		e-mail: <a href="mailto:aris.gregoriades@cytanet.com.cy">aris.gregoriades@cytanet.com.cy</a>	
Current occupation (main activities and responsibilities) Executive Managing Director of a Cyprus Investment Firm, responsible for all aspects of the company.				From (dd/mm/yyyy): 1-8-2008	
<b>EMPLOYER'S INFORMATION</b>					
Employer's name: WS Financial and Investment Services Limited				Position held: Executive Managing Director	
Address (Street & street no): Megaron Lavinia, 1 <sup>st</sup> Floor, 12 Mikynon Street,				Tel.:22878484	
Area: Nicosia		Postal code.: 1065		Country: Cyprus	
Postal Address: (if different)		P.O. Box.:		Postal Code.:	
Area:		District/Country:		e-mail: <a href="mailto:a.gregoriades@wsfis.com">a.gregoriades@wsfis.com</a>	

### QUALIFICATIONS

#### A. Academic & Professional Qualifications:

Title of Qualification and Specialization	Awarding Body	Duration of study (From/To)	Award Date
1. Holder of Professional Competence Certificates for Supervisor of the Departments of i) Internal Audit, ii) Portfolio Management, iii) Dealings in Financial Instruments, iv) Own Account Trading, v) Sponsoring Section.	Ministry of Finance of the Republic of Cyprus	2001-2004	February 2005
2. MBA (European Business/Strategic Management/Management Information Systems).	Birmingham Business School, University of Birmingham, UK.	1994-1995	September 1995
3. MPhil postgraduate research degree (Computer Science/Electronic Engineering).	School of Electronic and Electrical Engineering, University of	1992-1994	September 1994
4. BEng (Joint Honours) in Computer Science & Electronic Engineering	School of Electronic and Electrical Engineering, University of	1987-1990	July 1990

#### B. Participation in conferences/training programmes (within the last 5 years, in subjects relevant to the subject matter)

Conference/Training Programme	Duration	From/To	Name of Organiser
1. Prevention of Money Laundering	1 Day	June 2009	CySEC
2. Capital Adequacy	2 Days	May 2008	CySEC / KPMG
3. MiFID	1 Day	October 2007	PWC Cyprus / PWC Belgium
4. MiFID Overview	3 Days	May 2007	UBS EMEA
5. Investing in the EU	1 Day	February 2007	Lloyds TSB International

**EXPERIENCE****A. Working Experience** *(relevant to the subject matter):*

Employer's Name and country	Job Title	From/To	Main Responsibilities
1. WS Financial and Investment Services Limited	Executive Managing Director	August 2008-Today	Responsible for all aspects of the company
2. Alpinex Financial Services Limited	Executive Managing Director	October 2006 -August 2008	Responsible for all aspects of the company
3. Societe Generale Cyprus	<i>Head of Organisation and Methods</i>	2004-2006	Responsible for all aspects of the Bank's organisation/operations in Cyprus and for compliance with legislation in a number of areas including the provision of Financial Services Member of the Bank's Local Executive Management Committee Create/organise/administer/implement/supervise operations, policies, methods, procedures, manuals.
4. CLR Financial Services	<i>Head of Organisation and Management / Stockbroking representative</i>	2000-2003	Stockbroker/Asset Manager responsible for a number of client accounts/ funds. Investment consultant and deputy administrator for the CLR Investment Fund (assets US\$325m).

**B. Training Experience** *(relevant to the subject matter):*

Training Institution	Subject	Duration		Total Teaching Hours
		From	To	
1. Societe Generale Cyprus	Provision of Financial Services	2004	2006	49
2. Societe Generale Cyprus	Compliance	2004	2006	49
3. Alpinex Group - Austria	Risk Management / Capital Adequacy / Own Account Management	2007	2008	28
4. GBP Group Russia	Legal and Regulatory Framework for Financial Services in Cyprus	2009	2009	14

**OTHER RELEVANT INFORMATION**

I have extensive knowledge, experience and expertise in setting up and managing Cyprus Investment Firms as I have been actively involved in the set up of a number of Cyprus Investment Firms since 2003.

In my previous employment I have been responsible for managing a company with approx. 1 billion USD of assets under management and in my current employment I am responsible for managing a company with approx. 800 million USD of assets under management and advice.

Hence I have in depth knowledge of the legal and regulatory framework that governs the set up and operation fo Cyprus Investment Firms which are regulated by CySEC.

I hereby declare that I have been informed about the provisions of Article 11 of the Law on Processing of Personal Data (Personal Protection) No 138(I)/2001 and consent according to Article 5(1) of the Law to the inclusion of my personal data to the Authority's records in line with the provisions of the relevant legislation

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Signature

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Date